

BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001

RECEIVED

FEB 4 12 07 PM '98

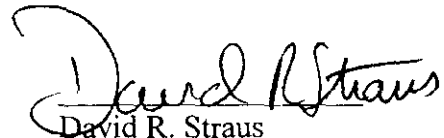
POSTAL RATE AND FEE CHANGES, 1997  
OFFICE OF THE SECRETARY

Docket No. R97-1

**ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES  
OF THE UNITED STATES POSTAL SERVICE TO WITNESS CRAIN  
(USPS-T1-3 (partial), 35-36)  
(February 4, 1998)**

The American Business Press hereby submits responses by its witness Keith Crain to interrogatories USPS/ABP-T1-3 (partial), 35-36. Objections have been filed to USPS/ABP-T1-1-34.

Respectfully submitted,

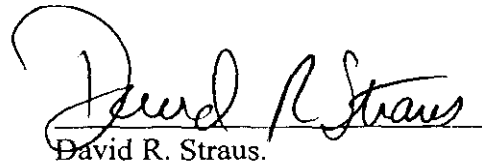


David R. Straus  
THOMPSON COBURN  
700 14<sup>th</sup> Street, N.W., Suite 900  
Washington, D.C. 20005

Attorney for American Business  
Press

**CERTIFICATE OF SERVICE**

I hereby certify that I have this date served the foregoing documents in accordance with Section 12 of the Commission's Rules of Practice.

  
David R. Straus.

Dated: February 4, 1998

ANSWERS OF AMERICAN BUSINESS PRESS WITNESS CRAIN TO USPS/ABP-T1-3  
(PARTIAL), 35-36

USPS/ABP-T1-3

For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the total volumes mailed at second-class regular or periodical rates for each publication listed in response to interrogatory number 1.

Answer

Notwithstanding ABP's objections to questions 1-34, we have compiled a list of our publications in June 1986 and June 1997 showing frequency and circulation. It is attached.

[illegible]

\*\*\*Initial audit was for the six months ended 12/31/86.  
\*\*\*\*Modern Physician first issue use May, 1997.

ANSWERS OF AMERICAN BUSINESS PRESS WITNESS CRAIN TO USPS/ABP-T1-3  
(PARTIAL), 35-36

USPS/ABP-T1-35

Please refer to your testimony on page 6, lines 10-11. Please provide any quantitative support for your claim that "most publications experienced rate increases just last year, as a result of 'classification reform.'" (emphasis added).

Answer

I have no precise quantitative support. However, because, as I understand it, most publications sort most of their copies to basic, 3-digit or 5-digit levels, it follows that most publications experienced rate increases.

7 ANSWERS OF AMERICAN BUSINESS PRESS WITNESS CRAIN TO USPS/ABP-T1-3  
(PARTIAL), 35-36

USPS/ABP-T1-36

Please refer to your testimony at page 5, lines 13-17. For each of the last 10 years, what proportion of Crain Communications' circulation (for all its publications) is represented by tabloid-sized periodicals)? If figures are not available, do you believe that this proportion has increased or decreased during the last 10 years?

Answer

We do not have this information readily available. I believe, however, that the proportion of tabloid pieces has increased somewhat in the past ten years.

DECLARATION

I, Keith Crain, declare under penalty of perjury that the foregoing answers are true and correct to the best of my knowledge, information and belief.

Keith Crain

Keith Crain

2/5/98

Date